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GLB Insurance Group Named Agency of the Year

Local insurance agency garners statewide recognition

LAS VEGAS, June 9, 2005 — Encompass Insurance recently named Las Vegas's GLB Insurance Group their 2004 Agency of the Year.

Each year, Encompass Insurance of Nevada names one Nevada-based insurance agency the recipient of this statewide, annual award. Award winners are assessed by and must excel in all of the following three categories: The agency's ability to exemplify a partnership in achieving Encompass Insurance's goals; the success rate of field underwriting as a representative of Encompass Insurance; and the agency's demonstration of growth and consistency over the year with Encompass.

GLB Insurance Group looks forward to the challenge of upholding these standards to earn the title in future years.

"As an agency, we are both honored and excited to have been chosen for this award," said Russ Swain, president of GLB Insurance Group. "This gives us additional motivation to continue working hard to serve our clients and maintain a level of excellence in all that we do."

Encompass Insurance representatives note that agencies throughout the state of Nevada are considered for the award and it is a very competitive race.

"GLB Insurance group really stood out among other insurance companies and Encompass Insurance carriers throughout the state," said Mike Vitale, Regional Sales Director for Encompass Insurance. "The agency keys into the markets we find desirable and sells to that customer base; they know the value of what Encompass offers and values relationships as much as we do."

Encompass Insurance recognized dedicated personnel, annual growth, client retention, the ability to reach target markets, and the ability to bring in new business among GLB Insurance Group's greatest strengths.

About GLB Insurance Group

Established in Las Vegas in 1941, GLB Insurance Group (formerly George L. Brown Insurance & Associates) has addressed the needs of a variety of clients through custom tailored insurance programs for more than six decades. Its management team is made up of long-time Nevadans who know first-

— More —

hand what Las Vegas businesses need from an insurance agency. As a full service agency, GLB Insurance Group provides general liability, property, auto, and workers' compensation. In addition, we also offer bonds, life, health and personal insurance. For more information on the agency call 702.735.9333.

About Encompass Insurance

Encompass Insurance is one of the largest personal insurance brands in the United States. Currently, Encompass Insurance has over 1.2 million customers and over 2,800 agents nationwide. Unlike other companies who provide a variety of services, Encompass Insurance specializes in personal services, making them extra attentive to the services they provide. To find out more information about Encompass Insurance or to locate an Encompass Insurance agent visit www.encompassinsurance.com.