

insurance company. Licensed in the state of Nevada, Springall has extensive experience in a wide array of insurance and investment products and services, including life, health, disability, variable annuity, property/casualty, surety and surplus line brokerage. His insurance career has included extensive experience in the field of professional liability and is recognized as an expert in the medical professional liability field. Springall is a member of the board of advisors for the Las Vegas Chamber of Commerce, the SAFECO Insurance Broker advisory committee for the state of Nevada and the Southwest region of the United States, and the board of trustees for the Nevada Development Authority.



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Francie Stocking is a 10-year marketing and sales professional who has focused on commercial property and casualty insurance for the past four and a half years. She currently holds the position of vice president of commercial property for Western Risk Insurance. Stocking is actively involved with the Southern Nevada Multi-Housing Association, Community Association Institute, National Association of Industrial & Office Professionals, the Institute of Real Estate Management and Certified Commercial Investment Managers. Stocking also serves as president-elect for Las Vegas Insurance Professionals. Stocking has earned a number of awards throughout her career, including CSE's President Council Award in 2002, 2003 and 2004, as well as the Las Vegas Insurance Professionals' Young Professionals Award. She has also been a CWC Speak-Off contestant. Stocking, who has earned her Certified Insurance Service Representatives designation, is pursuing her Certified Insurance Counselor and Construction Risk and Insurance Specialist designations.



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Russell Swain joined George L. Brown Insurance & Associates in 1979 just after graduating from high school. He left the agency for a short time to continue his training with the Fireman's Fund Insurance Co. as an underwriter trainee. Swain returned to the agency in 1983 to work with his father, and quickly became a principal. Swain became the agency president in 2002, has led his GLB team through two mergers and has had an integral role in growing GLB Insurance Group of Nevada into one of the largest privately owned insurance agencies in the Valley. Swain obtained his Certified Insurance Counselor designation in 1997. He served as president of the Independent Agents of Southern Nevada from

1990 to 1991 and currently serves on its state board of directors. Swain is also a member of the Nevada Contractors Association, the Las Vegas Chamber of Commerce and the Better Business Bureau. Swain is held in high regard for his continued work with the Las Vegas Rotary Club, of which he has been an active member since 1994. President of the Rotary Club's 25 Club in 1995, he has been a member of its board of directors since 1997. Past president of the Executive Development Association, Swain also served as president of the association in 1997.



Bernie Trujillo
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Bernie Trujillo is president of McFadden Insurance Agency. In his position, Trujillo oversees all of the company's operations. He began his career in the insurance business in 1972 as a commercial lines underwriter for the Hartford Insurance Co. In 1975, he was transferred to Southern Nevada in order to head the local marketing department. Nearly a decade later, in 1984, he joined McFadden Insurance Agency as an account executive. In 2000, Trujillo assumed his current role as president. In addition to his responsibilities with McFadden, Trujillo has served as president of the Independent Insurance Agents of Southern Nevada and as president of the Nevada Independent Insurance Agents. He has been an invited guest speaker on the topic of insurance at UNLV and the Clark County Community College. Trujillo is a graduate of the University of California and holds a bachelor's degree in philosophy.